

news release

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Rockliffe launches strategic alliances division

Leeds and Silicon Valley-based Rockliffe, the messaging and e-mail software solutions provider, is expanding its international operations with the appointment of a new director to head a new division developing strategic alliances and partnerships with major technology companies.

Martin Fearn has been appointed as strategic alliances director for Europe, the Middle East and Africa. Rockliffe recently announced a strategic relationship with Compaq Computer Corporation to jointly develop and market a version of Rockliffe's MailSite to run on the Compaq NonStop Himalaya server, providing messaging infrastructure for the largest e-mail providers in the world. Rockliffe also has a strategic partnership with IBM and Rockliffe MailSite DataCenter is an IBM ServerProven solution for business critical e-mail needs.

"For many businesses and organisations e-mail and messaging are the most important benefits provided by the growth of the internet. Rockliffe's international headquarters are well placed to take advantage of the growth in the European market which is currently expanding at a faster rate than the US market," explained Martin Fearn.

Fearn was previously the northern regional director of Safetynet, a disaster recovery services company which was recently acquired by the Guardian IT Group. During his career he has also worked for other IT companies such as Ericsson, Siemens and IBM where he was responsible for selling managed e-mail and network services.

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About Rockliffe

Rockliffe is a developer of scalable messaging and e-mail solutions for internet and application service providers, business and organisations. Rockliffe's standards-based solutions include the MailSite messaging server, MailSite Express web-mail, MailSite Pocket mobile e-mail and MochaMail, its platform independent broadband messaging client. Rockliffe was established in 1995 and is based in San Jose, Silicon Valley, California. Its international headquarters are in Leeds, UK. Rockliffe has several thousand customers hosting more than 10 million mailboxes. These include leading ISPs such as Digex and Active ISP, large corporations including BT, Intel and Boeing, and organisations such as Cambridge University and UK government departments.

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